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Message Text

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ACTION EUR-25

INFO OCT-01 ISO-00 EB-11 XMB-07 DRC-01 RSC-01 /046 W
---------- 006937
R 030925Z JAN 73
FM AMEMBASSY LISBON
TO SECSTATE WASHDC 8943
USDOC WASHDC
INFO AMCONSUL OPORTO

UNCLAS LISBON 0025

EO 11652: N/A
TAGS: BGEN, PO
SUBJ: NEW LISBON AIRPORT PROJECT: GOP SELECTS SHORT LIST
OF BIDDERS

REF: LISBON 4663; STATE 247371; LISBON A-180

COMMERCE FOR BIC/MEPD
PLEASE PASS EX-IM BANK

1. SUMMARY: ACCORDING TO THE DEPUTY DIRECTOR OF NEW LISBON AIRPORT PLANNING CABINET (GNAL), THE MINISTER OF COMMUNICATIONS HAS APPROVED A SHORT LIST OF BIDDERS FOR NEW LISBON AIRPORT PROJECT WHICH INCLUDES EIGHT INTERNATIONAL GROUPS. FIVE FINALIST GROUPS HAVE MAJOR U.S. PARTICIPATION, ONE HAS PARTIAL U.S. COLLABORATION AND REMAINING TWO GROUPS ARE PREDOMINANTLY CANADIAN AND BRAZILIAN, RESPECTIVELY. END SUMMARY.

2. AS REPORTED IN LISBON 4663, GNAL PRESENTED ITS RECOMMENDATIONS FOR SHORT LIST OF BIDDERS TO COMMUNICATIONS MINISTER RUI SANCHEZ ON DECEMBER 21. GNAL LISTED EIGHT GROUPS QUALIFIED TO BID PROJECT IN RANK ORDER, WITH RECOMMENDATION THAT MINISTER APPROVE TOP THREE OF FOUR. HOWEVER, MINISTER SANCHEZ DID NOT SHARE GNAL VIEW ON SIZE OF SHORT LIST AND INSTRUCTED GNAL TO INVITE ALL EIGHT FIRMS TO BID PROJECT. GNAL NOW BELIEVES THAT TWO OR THREE OF FINALISTS MAY DROP OUT WHEN LENGTH
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OF SHORT LIST BECOMES KNOWN. GNAL DOES NOT KNOW WHEN COMMUNICATIONS MINISTRY WILL MAKE PUBLIC ANNOUNCEMENT

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REGARDING SHORT LIST.

3. FOLLOWING IS LIST OF GROUPS WHICH WILL BE INVITED TO BID THE NEW LISBON AIRPORT PROJECT IN ORDER EACH WAS RANKED BY GNAL: (COMPLETE INFORMATION ON EACH PREQUALIFICATION GROUP IS INCLUDED IN LISBON A-180):

A. TAMS (U.S.); BROWN & ROOT (U.S.); PERINI CORP. (U.S.); MAGUE (PORT.); COMPADEC (FRENCH); MORGAN GUARANTY TRUST & CO. (U.S.); BANCO PINTO & SOTTO MAYOR (PORT.) - PREQUALIFICATION GROUP NO. 6.

B. IECO (U.S.); HELLMUTH, OBATA & KASSABAUM (U.S.); PEAT MARWICK, MITCHELL & CO. (U.S.); PROFABRIL (PORT.); MORRISON-KNUDSEN INTL. (U.S.); BANK OF AMERICA (U.S); EX-IM BANK OF U.S.; BANCO NACIONAL ULTRAMARINO (PORT.) - PREQUAL. GROUP NO. 10.

C. RALPH M. PARSONS CO. (U.S.); HUGGINS, THOMPSON, BALL AND ASSOCIATES (U.S.); ENARCO (PORT.); BALLAST-NEDAM GROEP, N.V. (DUTCH); IMPRESIT (ITALIAN); ENGIL (PORT.); BANCO BORGES & IRMAO (PORT.); CHASE MANHATTAN BANK (U.S.) - PREQUAL. GROUP NO. 16.

D. ACRES INTL. (CANADIAN); MONTREAL ENGINEERING CO. (CANADIAN); FOUNDATION CO. OF CANADA; ROYAL BANK OF CANADA; BANCO ESPIRITO SANTO DE COML. DE LISBOA (PORT.) - PREQUAL. GROUP NO. 7.

E. AEROPORT DE PARIS (FRENCH); J.E. GREINER CO. (U.S.); LUSOTECNA (PORT.); BRODSKY, HOFF & ADLER (U.S); TAMEGA (PORT.); ALVES RIBEIRO LDA. (PORT.); BANCO PORTUGUES DO ATLANTICO (PORT.); BANQUE NATIONAL DE PARIS (FRENCH); - PREQUAL GROUP NO. 4.

F. HIDROSERVICE (BRAZILIAN); DYCHERHOFF & WIDMANN (GERMAN); CCBE-ROSSI (BRAZILIAN); BANCO PINTO DE MAGALHAES (PORT.); BANCO DO BRAZIL - PREQUAL GROUP NO. 3.

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G. NORTHROP AIRPORT DEV. CORP. (U.S.); BURNS & MACDONNELL (U.S.); HIDROTECNICA (PORT.); CONST. TECNICAS (PORT); SOMAGUE (PORT.); HOCHTIEF (GERMAN); BANCO TOTTA & ACORES (PORT.); CHASE MANHATTAN BANK (U.S.) - PREQUAL GROUP NO. 11.

H. SVERDRUP & PARCEL (U.S.); KIVETT & MYERS (U.S.); GEFEL (PORT.); J.A. JONES CONST. (U.S.); WM. L. CROW CONST. (U.S.); TECNIL (PORT.); DOW BANKING CORP. (SWISS); EUROCAPITAL (LUX); NORECO FINANCE CORP. (SWISS). - PREQUAL GROUP NO. 17.

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4. COMMENT: WITH ONE MAJOR EXCEPTION, THE STRONGEST U.S. GROUPS PASSED SAFELY FROM THE PREQUALIFICATION LIST TO THE FINAL BIDDERS LIST. ONE SIGNIFICANT U.S. CASUALTY WAS PREQUAL GROUP NO. 2 WHICH INCLUDED FOLLOWING U.S. FIRMS: HOWARD, NEEDLES, TAMMEN & BERGENDOFF INC; JOHN CARL WARNECKE & ASSOC.; SYSKA & HENESAY, INC.; AND WERDLINGER ASSOCIATES. OTHERWISE, RESULTS OF SHORT LIST ARE HIGHLY FAVORABLE TO AMERICAN PARTICIPATION IN THIS MAJOR PROJECT. EMBASSY WILL REPORT FURTHER AS SOON AS BID DOCUMENTS ARE DISTRIBUTED AND BID DEADLINE SET.

5. COMMERCE ACTION: AT YOUR DISCRETION, BIC/MEPD MAY WISH TO NOTIFY FIRMS ON SHORT LIST OF THIS ADVANCE INFORMATION PROVIDED TO COMMERCIAL ATTACHE BY GNAL. HOWEVER, WE SUGGEST THAT FIRMS TAKE NO ACTION UNTIL THEY ARE FORMALLY CONTACTED BY GOP COMMUNICATIONS MINISTRY.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 JAN 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973LISBON00025
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: LISBON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t1973011/aaaaaaei.tel
Line Count: 133
Locator: TEXT ON-LINE
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: LISBON 4663; STATE 247371; LISBON A-, 180
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 27 SEP 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27-Sep-2001 by daviscw>; APPROVED <21 FEB 2002 by martinjw>
Review Markings:

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US Department of State
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30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: NEW LISBON AIRPORT PROJECT: GOP SELECTS SHORT LIST OF BIDDERS
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